## BizSmart Global™

## Design. Invent. Pitch.

## 5 Days Program - "Entrepreneurship Challenge: Innovate this!"

Real World Skills to Succeed in a Competitive World

Learn in an interactive, fun and pragmatic way how Silicon Valley's entrepreneurs innovate, taking ideas and converting them into consumer products or services others want.

Each student will choose a position in his/her team (CEO, CFO, CMO, etc) and collaborate to redesign and improve a given product during the week. At the end of the week, teams will present their proposed solution, together with a simple sales & marketing plan and a financial plan. Teams will compete and the winning team will earn a prize.

Students will get inspiration from various products such as the GoPro camera, Tesla's electric car, the SpaceX project and other cool inventions. They will have the opportunity to discover consumer needs, rethink the design of products, develop rapid prototypes, research competitors, cover basic financials and create marketing & branding solutions. They will also learn a lot about team building, collaboration, conflict resolution, decision making, business ethics and public speaking.







5 days, 8:00-16:30 (last day until 17:30) from November 30<sup>th</sup> to October 3<sup>rd</sup>. When:

Size: 20 to 60 students, between 11 and 15 years old

An experienced facilitator from CampBizSmart (www.campbizsmart.org) will come from Stanford Who:

California to facilitate the program and use a unique learning model "Learn-Do-Check-Act" adapted from

General Electric. Additional bilingual coaches will be present to assist the teams at all stages.

**English** (with German support) Language:

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